

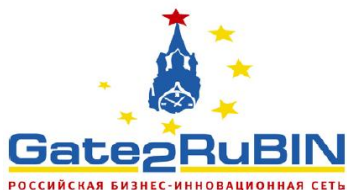
# network enterprise europe



*Business Support on Your Doorstep*

## Presentation of the Gate2RuBIN results 2008-2009 (30 October 2009, Moscow, Russia)

### Gate2RuBIN : Network and State support



European Commission  
Enterprise and Industry



## The Russian Federation in Enterprise Europe Network

On the 12<sup>th</sup> of June 2008 Cooperation Agreement under Article 21.5 (CIP) was signed between European Commission (General Directorate, Enterprise and Industry) and the Consortium of 3 Russian Networks.

- About 10 third countries have submitted CIP-EEN proposals,
- Full-scale membership in EEN and access to tools, methodology and databases,
- No funding from EC.

**The main goal is:** assistance to the development of international and technological business co-operation between SMEs, R&D organisations and support infrastructure of Russia and EU, contributing to their competitiveness.

## Gate to Russian Business and Innovation Networks

**Gate2RuBIN** is the project of Russia's participation in the **Enterprise Europe Network**. The project is implemented by a consortium of **three network organizations**:

### Union of Innovation Technology Centers of Russia (RUITC), coordinator;

- *since 2002, 31 members in 19 regions of the RF*

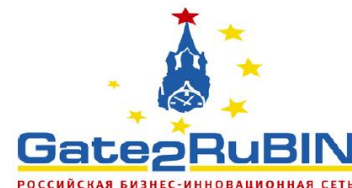
### Russian Technology Transfer Network (RTTN) Nonprofit Partnership;

- *since 2001, 65 members in 29 regions of Russia and 3 CIS countries*

### Russian Agency for Support of Small and Medium Business (RA).

- *since 1992, 50 SIORA network members in 50 regions of the RF*

The Consortium receives the public support for implementation of Gate2RuBIN's project from the Ministry for Economic Development of the Russian Federation (MED RF) and the State Foundation for Assistance to Small Innovative Enterprises (FASIE).



## Services Modules A, B, C

- **Russian Agency for Support of Small and Medium Business (RA)**
- **Russian Technology Transfer Network (RTTN)**
- **Union of Innovation and Technology Centres of Russia (RUITC)**

**Module A:** Information, feedback, business co-operation and internationalization services

**Module B:** Innovation, technology and knowledge transfer services

**Module C:** Services encouraging the participation of SMEs in the EU Framework Programme for RTD

## Project Coordination Team (PCT)

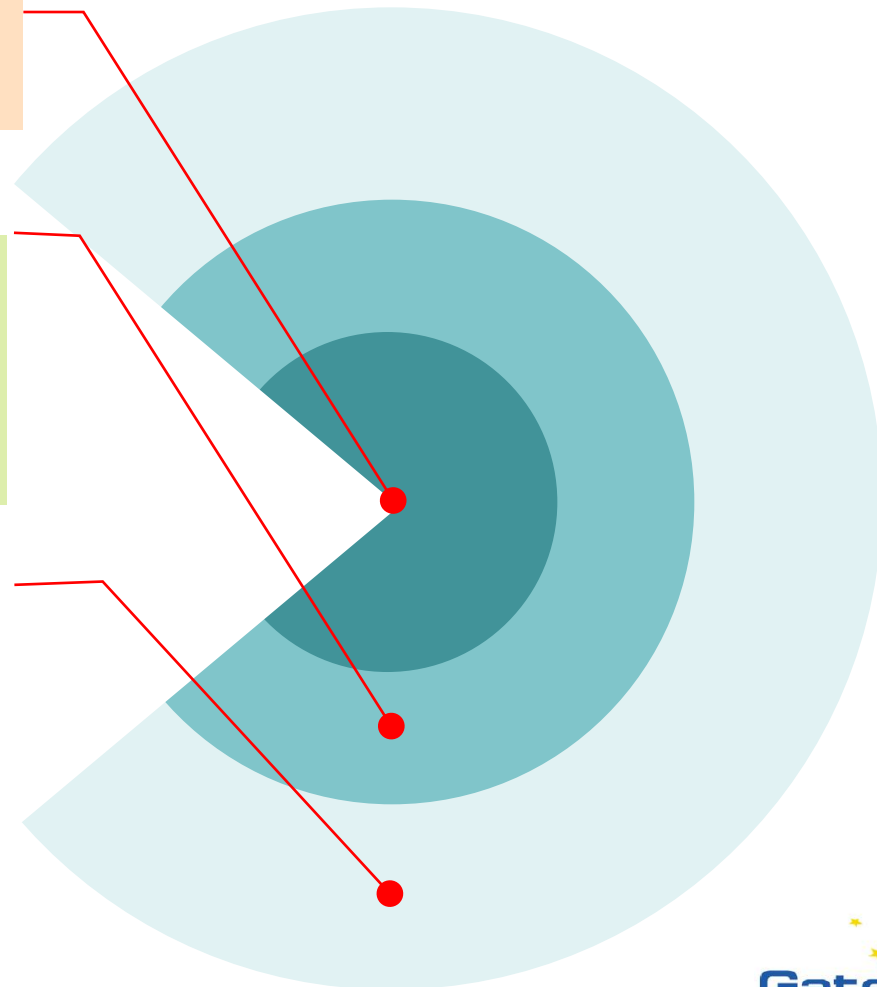
High-skilled team of consultants who assist and provide consultations and methodological support to regional centers and their clients

## Gate2RuBIN: operation

**Project Coordination Team**  
(RUITC, RTTN, RA), 14 persons

**Regional pilot centres**  
(selected via a Call for proposals):  
~ 26 module A  
~ 26 module B&C  
Provided government support

**Members of RTTN, RUITC, RA**  
Total: ~ 100 centres, 50 regions of RF  
(~ 4000 SMEs, ~450 Universities and  
research centres )



## Gate2RuBIN specificity

Usually, a partner of the Enterprise Europe Network is a consortium of organisations providing direct services to regional clients.

**On the opposite, the Russian partner is formed by 3 bodies - coordinators of 3 networks of federal level that enter EEN as an integrated network.**

Services for SMEs and R&Ds are provided by Consortium partners (Project Coordination Team) and via selected members of the networks .

**The role of PCT is animation, coordination of RF-EU and RF-RF relationships, methodological support for regional centres, direct support of Centres and their clients in case of need.**

## Gate2RuBIN 2009

**Long-term initiative (till 2013) but calls for new applications are announced every year.**

**Module A:** 26 Organizations of business support - selection by the RF Ministry for Economic Development (RA)

**Module B, C:** 26 Innovation Centers - selected by the State Foundation for Assistance to Small Innovative Enterprises (RTTN, RUITC)

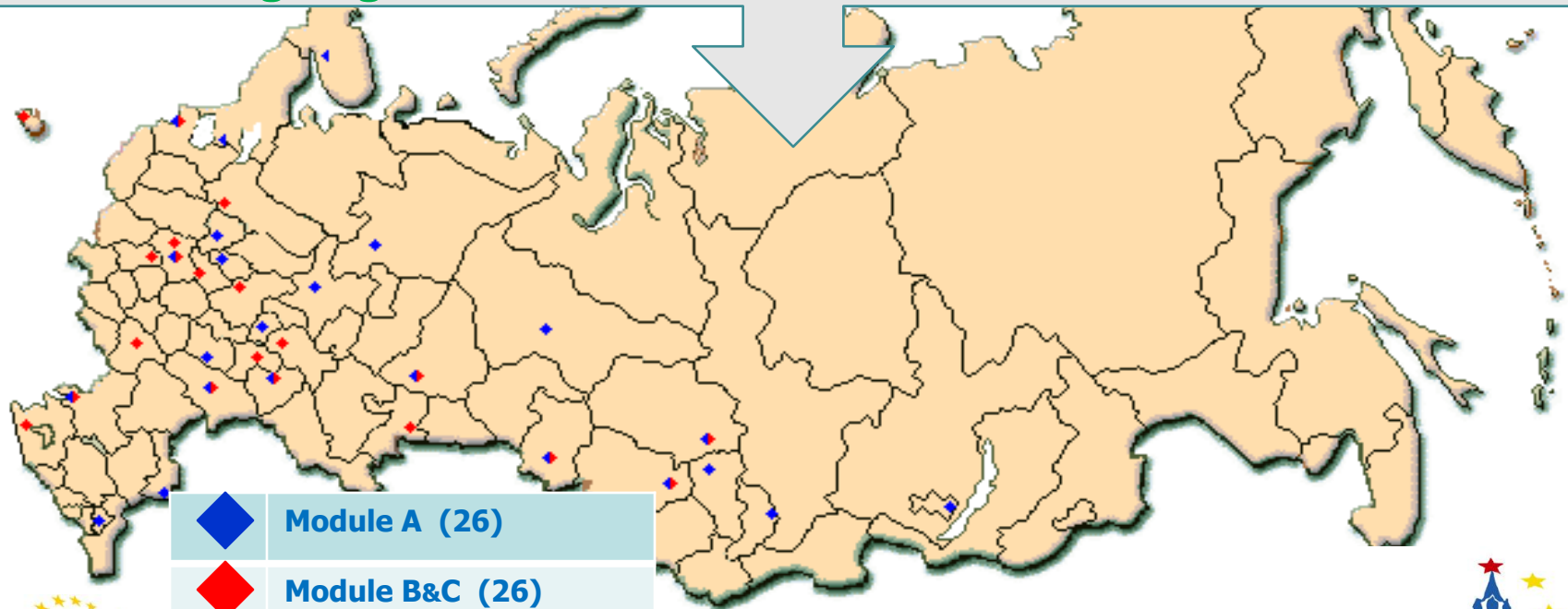
Formation of an **“integrated service pool”** at Project participant, aimed at supporting clients, as well as to develop the Centres’ capacities in provision of these services under the **“No wrong door”** concept. Consortium partners actively apply **signposting mechanism** in order to offer to their clients the best services possible and to satisfy their needs.




# Geography of Gate2RuBIN

The Project's activity is focused at:

- synergetic effect due to integration of capacities and joint action,
- provision of integrated services, based on the co-operation mechanism,
- ensuring complementarities between organization that provide support services.

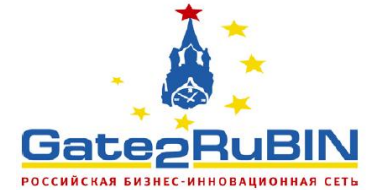
**The strategic goal is the network of A&B&C Centres.**



	Module A (26)
	Module B&C (26)
	Module A&B&C (1+8!)



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**Enterprise Europe Network - Russia   Gate2RuBIN**

**Thank you for your attention!**